# Success factors for an integrated approach or: how to build bridges

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### Problem: urban (re)development and contaminants are often in a gridlock like situation





- Polluters non-traceable or with little capital
- Urban environment poses additional limiting conditions for research and remediation
- Pollutions are mixed, single case approach no longer works
- City developments are delayed
- No development: no remediation

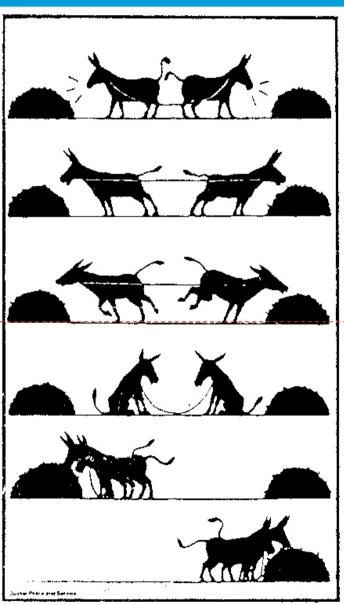
#### No dynamics



#### Can we change loose/loose into win/win? A mutual, integrated approach is needed!

#### "Machiavelli"

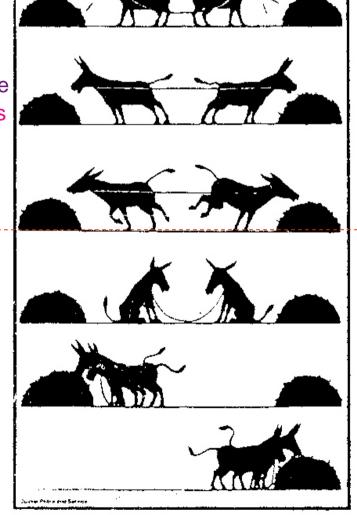
- Us/them
- Win/lose
- Tactics and tricks
- Finding week spots
- Information misbalance
- Discussion on opinions



#### "Mutual Gains"

- Listen to others
- Win-win
- Openheartedness
- Finding solutions together
- Sharing information
- Discussion on interests ("stakes")





#### So, what is holding us back?

More to it than 'just' technology...

Many stakeholders!

Rules and habits

Different time schedules

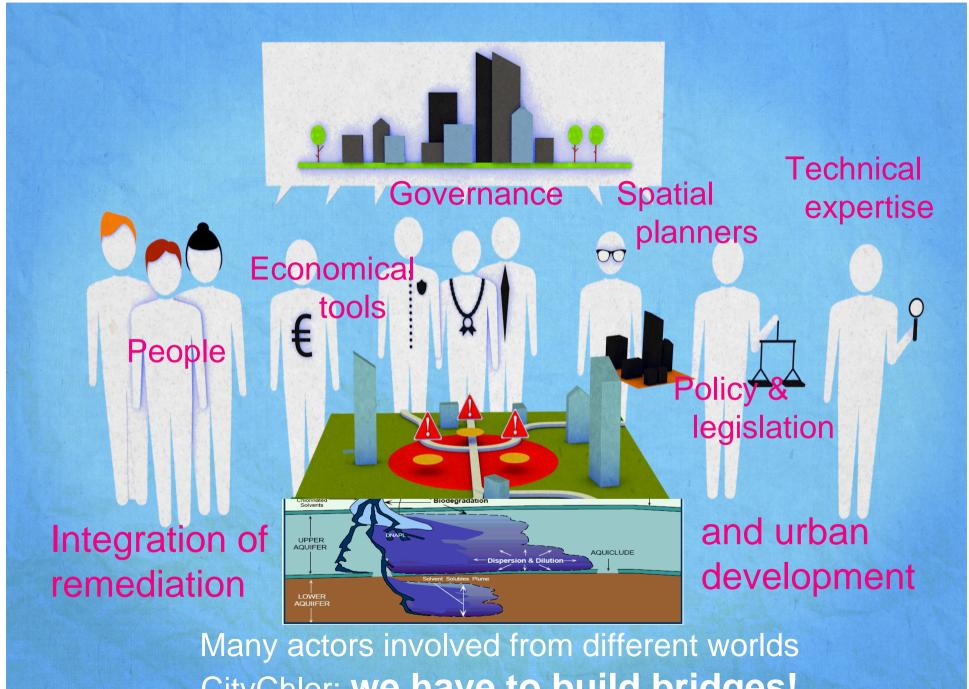
Complexity, "out of the comfort zone"

Uncertainty - what are (other) critical factors?

Guid(anc)e is needed!







CityChlor: we have to build bridges!

# Mark, do as CityChlor.

# Yes, lets build bridges!





**Tauw** 

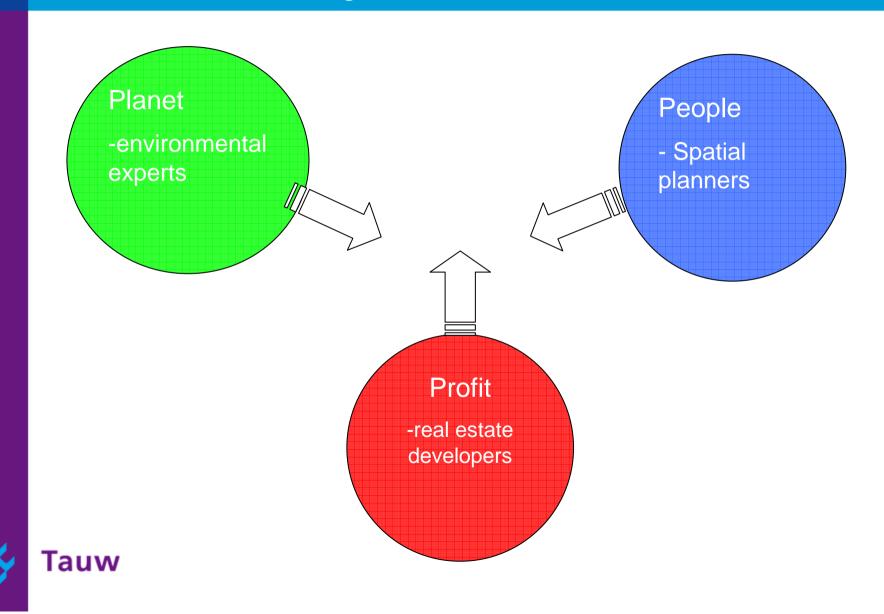
The Dutch coalition formation process... (54 days)

#### (Without bridge building: 541 days)

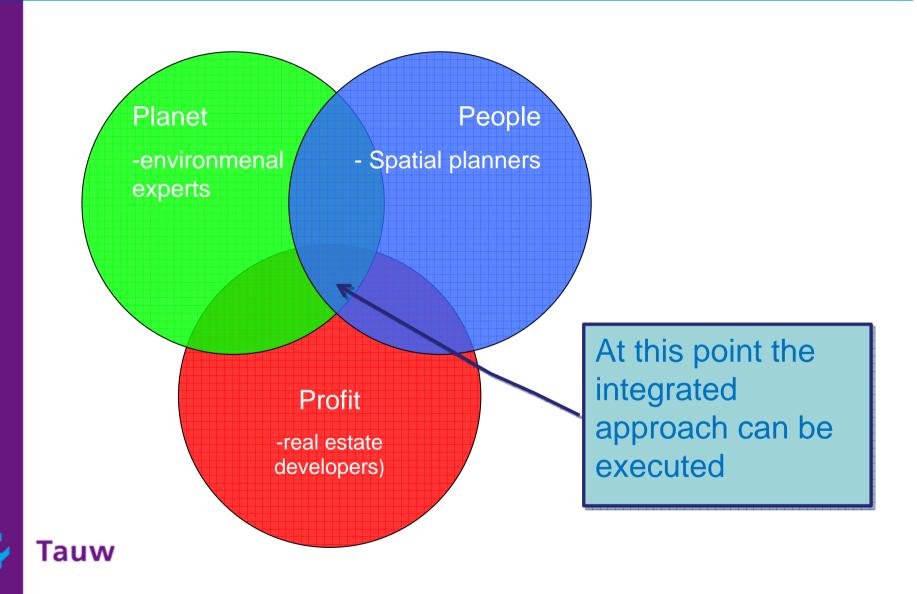


#### Bridge building

actors with different goals have to move towards each other



### Bridge building actors move towards each other



#### The start: a workshop with all disciplines

 Can <u>sustainability</u> (people, planet, profit) form a mutual basis to interact?

What is important for your profession?



Together we discovered several important aspects



Combined with literature research, this led to <u>10 critical</u> <u>success factors</u> for an integrated approach



Tauw



#### Some examples of (key) success factors (1)



#### Building a business case

- Identify both monetary and social values...
- ...regarding all development phases (e.g. including realization and management/maintenance)
- Enlarge the area for the business case



#### Using decisions and agreements

- which evolve/expand during the development phases..
- ..and are documented for the future

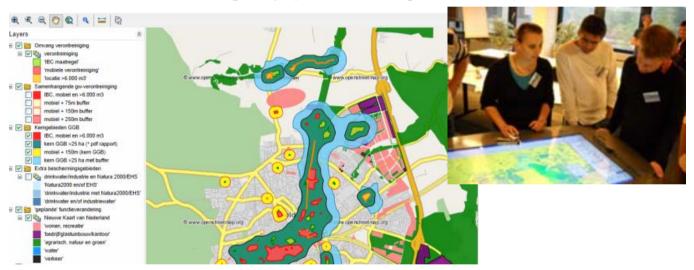


#### Some examples of (key) success factors (2)



#### Managing Knowledge & Technical innovations

 Make the information available in a recognizable and usable way (for relevant users), e.g. by presenting it in maps



More examples in the case presentations



#### What CityChlor developed

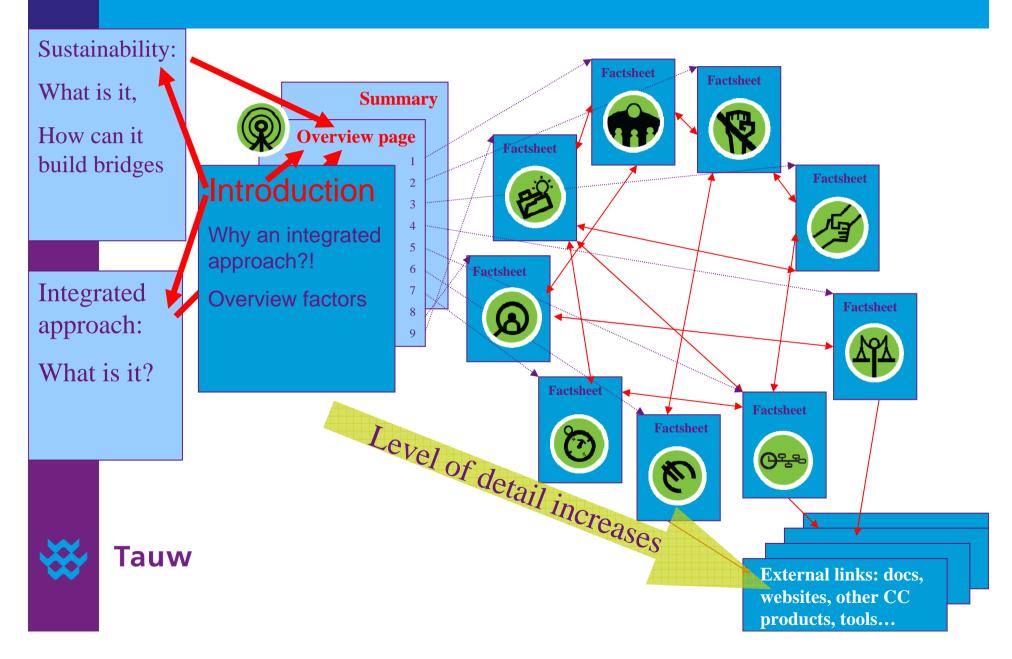
#### An <u>interactive guide (clickable-pdf)</u>

- Use it to get a quick overview on the integrated status of your project:
  - Become aware of the critical factors and chances

  - how are the 10 critical factors in "your" project developed?
    (where) can or should improvements be made?
    Factsheets: find (links towards) specific tools / information / examples for enhancement of the (se) critical factors
- Applying them will increase the chances of success!



#### Interactive document (clickable PDF):



## I wish you all a lot of success(factors) building your bridge!

And I hope you will share your discoveries with us...

(but how and who is "us"!?)



