

ECONOMIC PERSPECTIVES OF BROWNFIELD DEVELOPMENT

An Integrated Approach – Case Study Stuttgart, Germany

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OUTLINE

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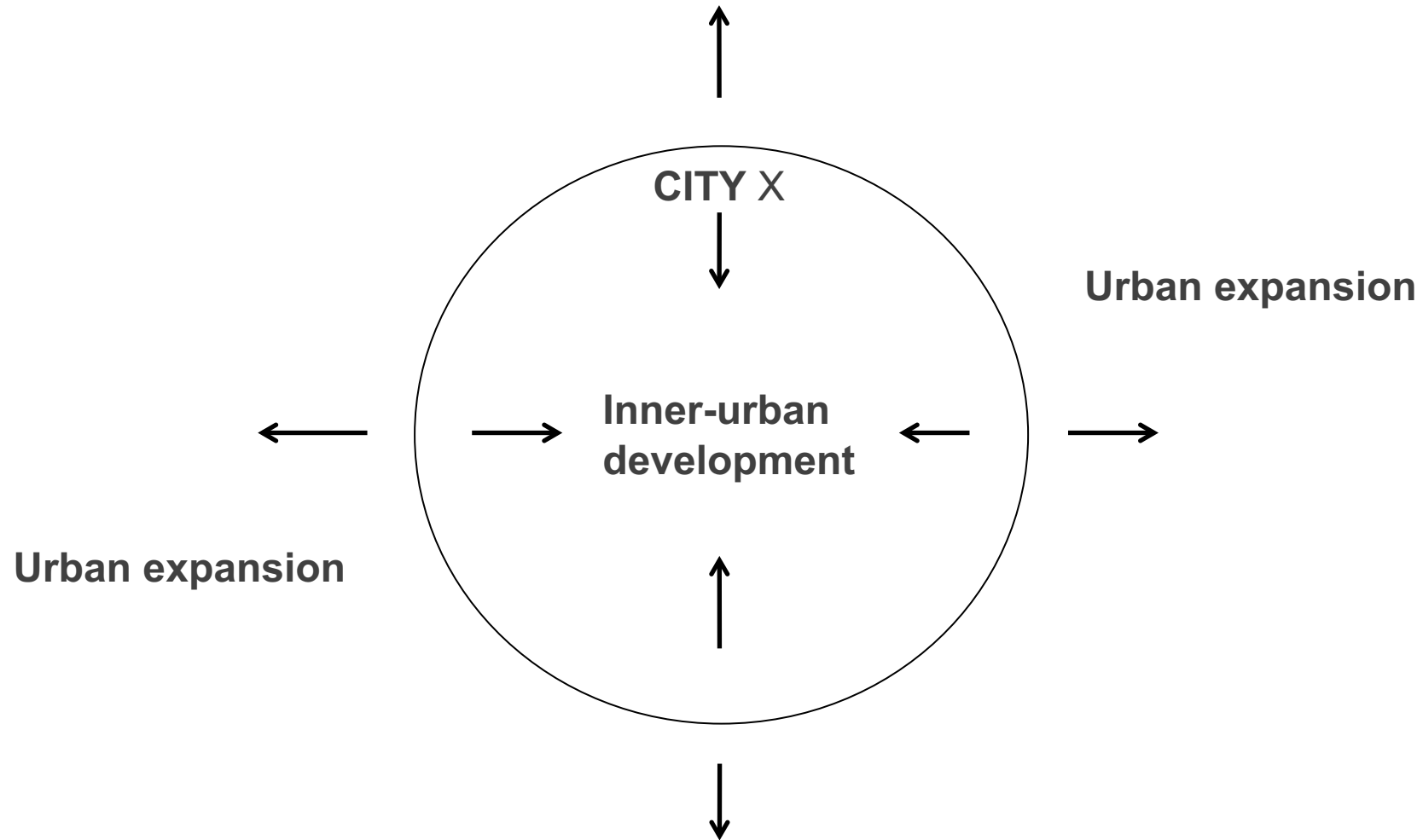
1. INTRODUCTION

Sustainable Brownfield Development

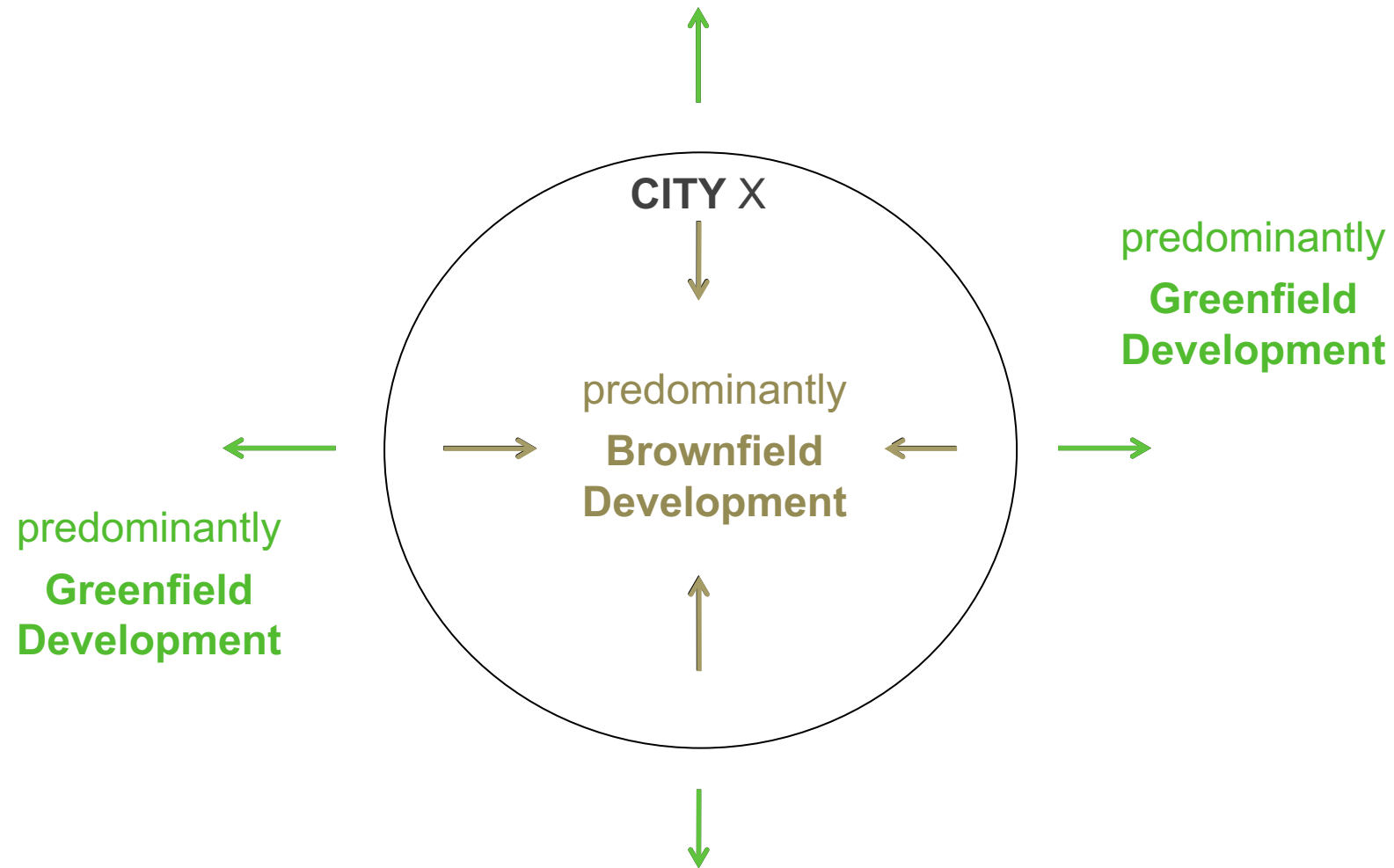
Content + Objective

Understanding of actions and effects of **integrated approaches** in **urban planning** and **inner-urban development** from the perspectives of **municipalities** with focus on the **economic aspects** to attract **private investment**.

Urban Development



Urban Development



Definition of Term

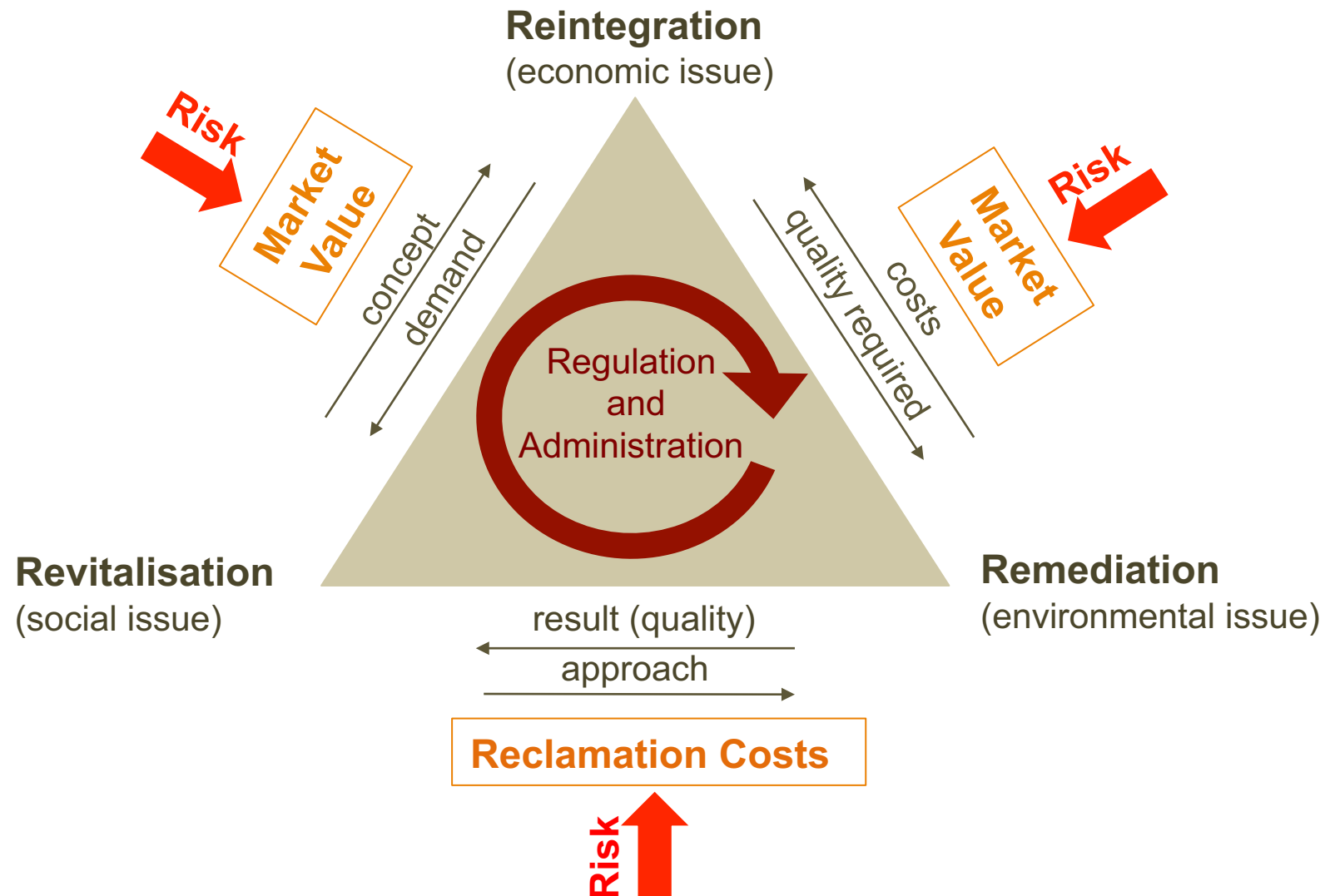
No common European Definition for Brownfield

CABERNET (Concerted Action on Brownfield and Economic Regeneration Network) defines **Brownfields as sites which:**

- have been affected by the former uses of the site and surrounding land
- are derelict or underused
- are mainly in developed urban areas
- require intervention to bring them back to beneficial use
- may have real or perceived contamination problems

Source: CABERNET, 2006, p. 23

Economics of Sustainable Brownfield Development



Conceptual Overview

Objective

Sustainable Reintegration
of former small
CHC
contaminated
Brownfields into
the economic
market cycle

Policies

Remediation

Reduction of
reclamation cost

Revitalization

Increase of market
value

Institution

Improvement of
administrative
processes

Risk

Minimization of
Market oriented
risk reduction



Measures

Integrated Approach (urban level)
Area-oriented Approach (urban level)

Integrated Approach (project level)
Area-oriented Approach (project level)

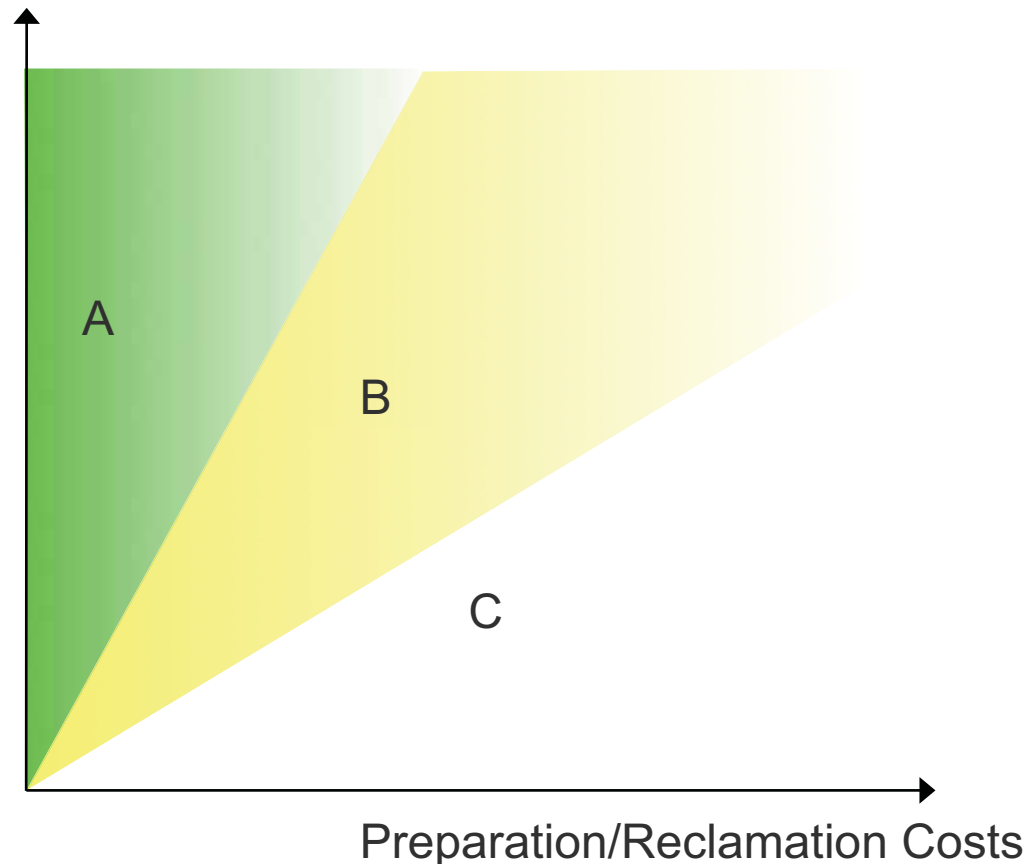
2. APPRAISAL OF BROWNFIELDS

An Economic Perspective

The Conceptual Model: A-B-C Model

Categorization of Marketability of Brownfield sites

Market Value (after reclamation)



Category A:
Self Developing Sites
Privat Driven Projects

Category B:
Potential Development Sites
Public-Private Partnership

Category C:
Public Driven Projects

Source: CABERNET, 2006, p. 44

2. Appraisal of Brownfields

Assessment Scheme

Assessment of
Marketability of
Brownfield
Development
Scenarios

Group of Criteria	Criteria	Scenario 1	Scenario 2	Scenario 3
Regulation and Administration (BauGB, 1999), (City Chlor (a), 2011)	Influence of policies with preference for inner-urban development			
	Organisation			
	Communication			
Market Value (WertV, 1988)	Status of development			
	Form and extend of structural use			
	Value influencing rights and burdens			
	Legal status of fees and cessions			
	Standby time for structural or other utilizations			
	Composition and character of the land property			
	Location			
Reclamation Costs (difu, 2006)	Demolition			
	Remediation and Disposal (including costs for future observations)			
Risk (REFINA, 2011))	Stigma and marketing risk			
	Risk of investment			
	Risk of usability			
	Risk of utilization			
Sum				

4. CITY CHLOR MEASURES

Integrated Approach

Area-Oriented Approach

Definition

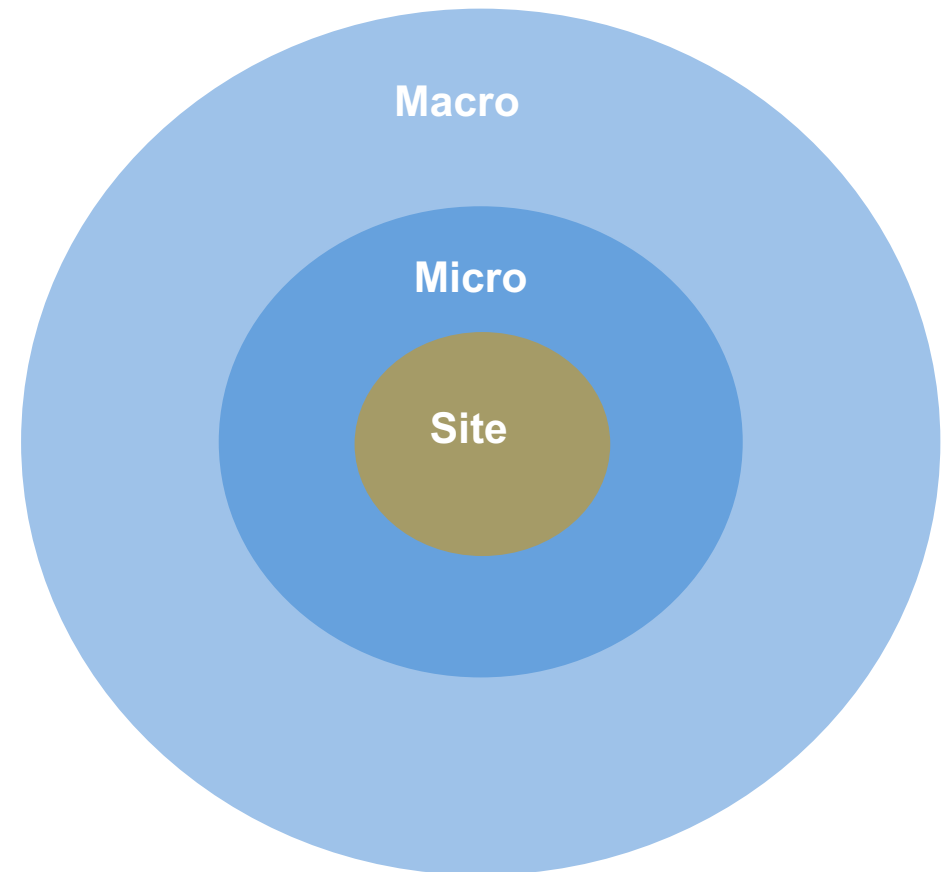
Integrated approach:

Combination of all relevant aspects

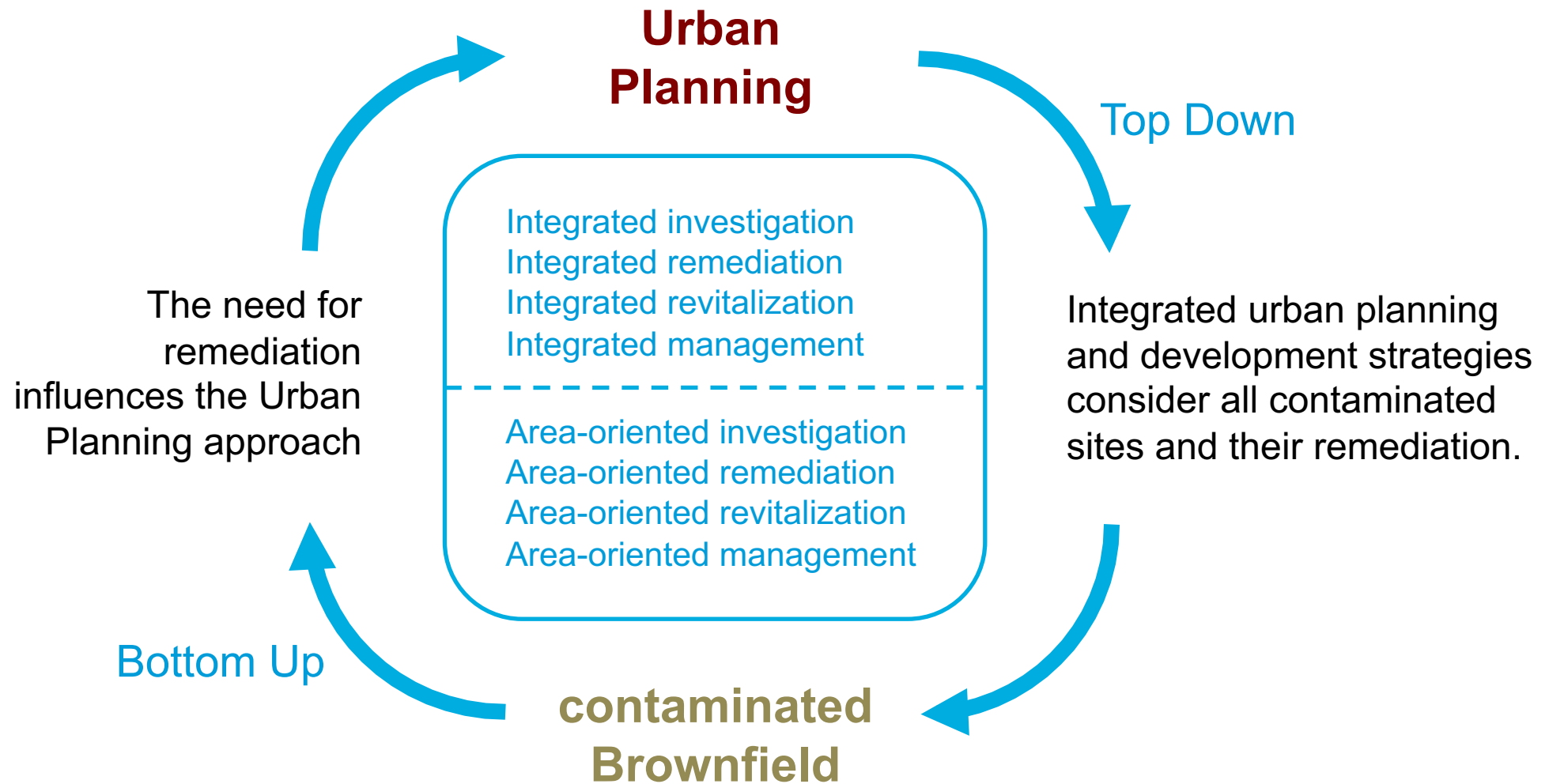
- Urban Planning and Development
- Environmental Engineering
- Organisation and Communication
- Socio-economic aspects

Area-oriented approach:

- Remediation of large urban areas instead of case-by-case procedure
- All contaminated Brownfields embedded in urban planning and development



Perspectives of Brownfield Development - Workflow





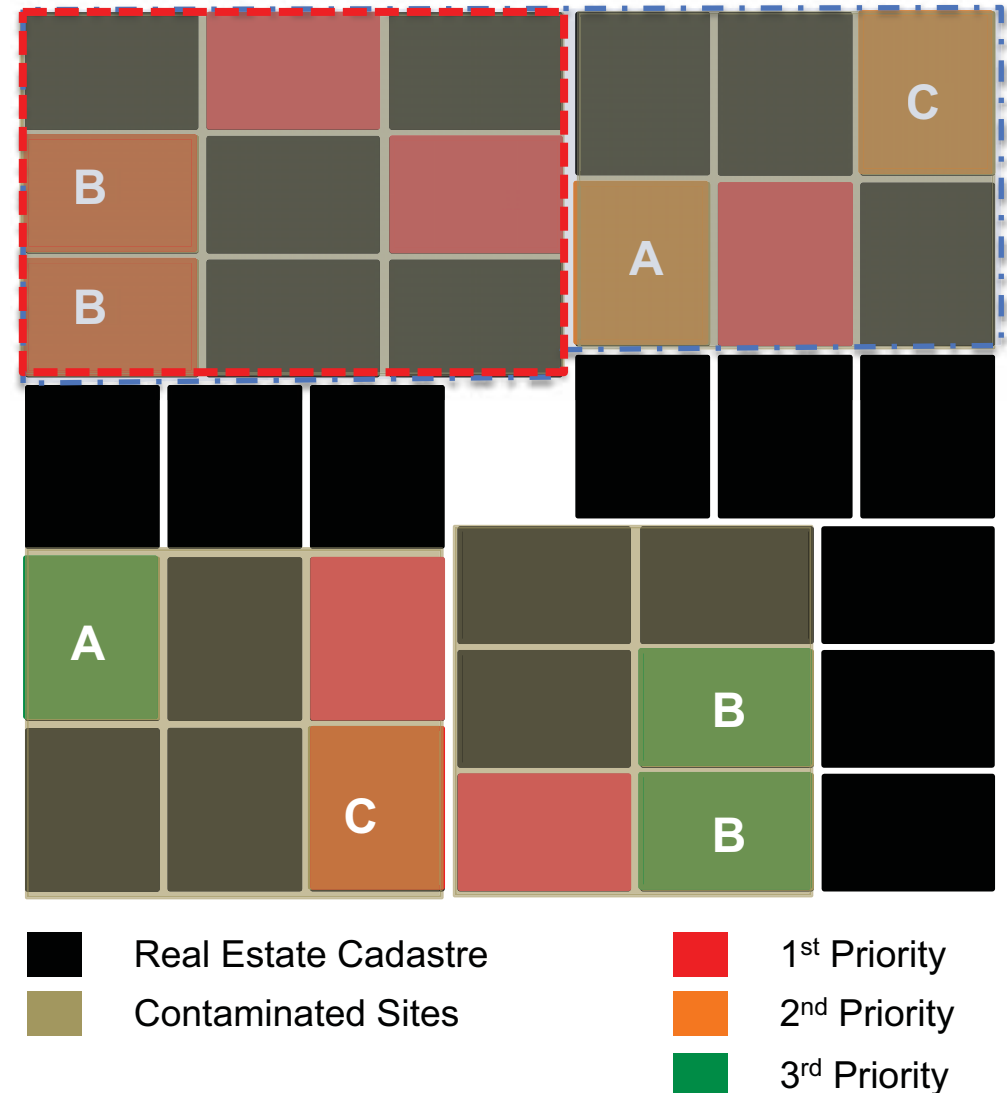
Actions of Integrated and Area-oriented Approach

	Urban level (Macro level)	Project level	
		(Micro level)	Site
Urban planning and urban development (Revitalization)	Consideration of all Brownfield sites for inner-urban development Integrated and Area-oriented specific site-related development strategy for the micro level	Integrated and Area-oriented development concept for the Brownfield site Remediation concept integrated into the construction process	
Environmental engineering (Remediation)	Survey of contaminated Brownfields and categorization of contaminations (criteria: contamination, possible uses, cost estimates), Prioritisation	Integrated and Area-oriented investigation of soil, groundwater and indoor air pollution and its sources Integrated and Area-oriented remediation of Hot Spots considering all exposure pathways	
Organisation and communication (Management)	Integrated and Area-oriented initiation of Brownfield development procedure, eventually purchase of neighbouring properties	Integrated and Area-oriented communication and coordination of Brownfield development	
Economic aspects (Reintegration)	Improvement of administrative processes (Interdisciplinary project groups, project manager, area manager), Increase of market value (upgrade of micro level around Brownfield site), Reduction of risks (coordinated, streamlined, transparent administrative processes)	Reduction of risks (integrated and area-oriented investigation of contaminants) Increase of Market Value (extension of development site) Reduction of reclamation costs (hot spot remediation) Reduction of reclamation costs (integrated remediation and construction process)	

4. Integrated and Area-Oriented Approach

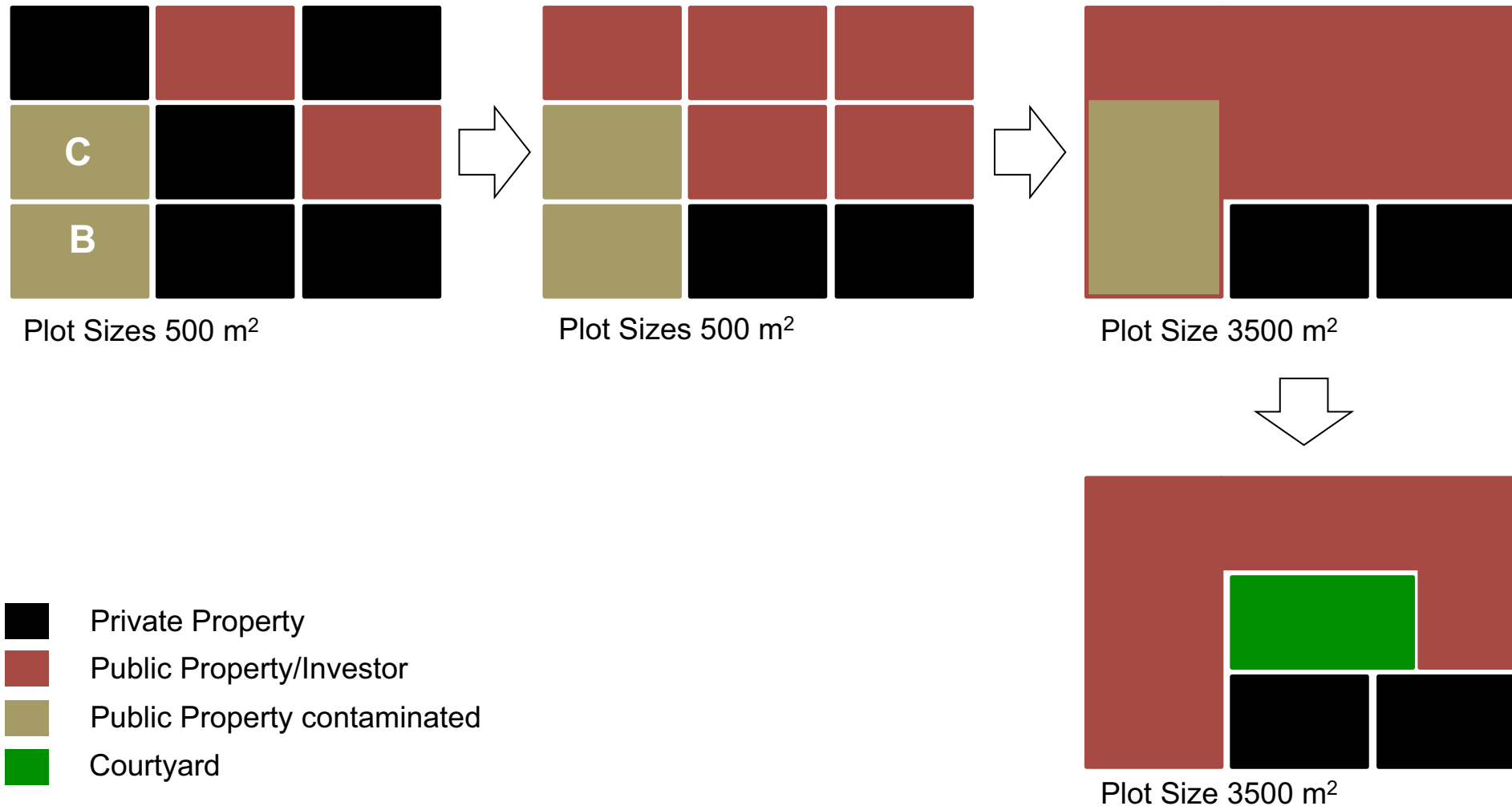
Integrated Urban Planning with Area-Oriented Approach - Urban Level (Top down)

Data Acquisition and Evaluation	
Public Property	
Brownfields	Bought by Public (contaminated)
Priorisation	Priority of Remediation
Categorization	A, B, C
Clustering	Reasonable Areas for Areas-oriented Approach
Renewal Area	
Project Level	



4. Integrated and Area-Oriented Approach

Area-Oriented Approach – Project Level (Bottom up)



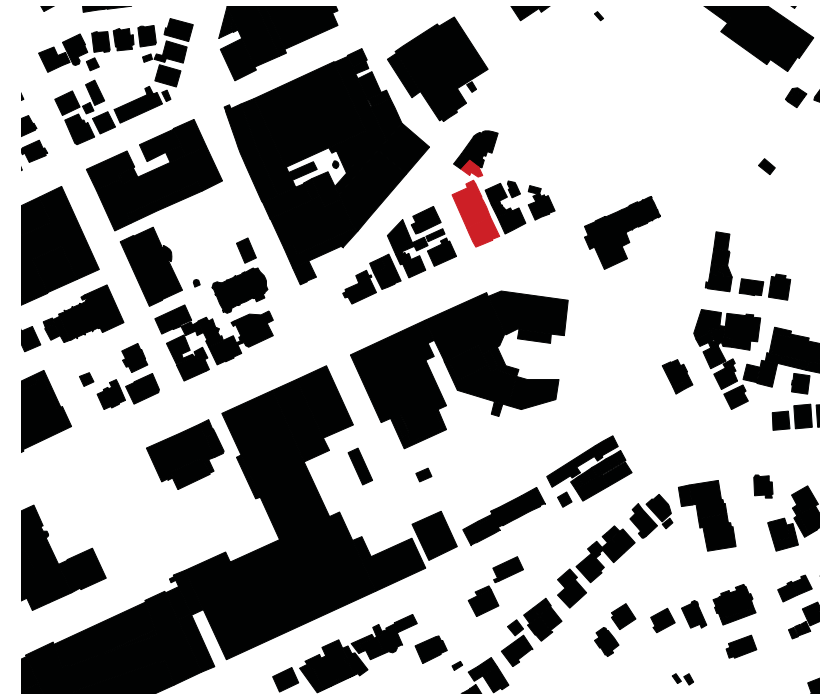
5. CASE STUDY

Stuttgarter Strasse 10, Stuttgart-Feuerbach, Germany

Why Stuttgarter Strasse 10

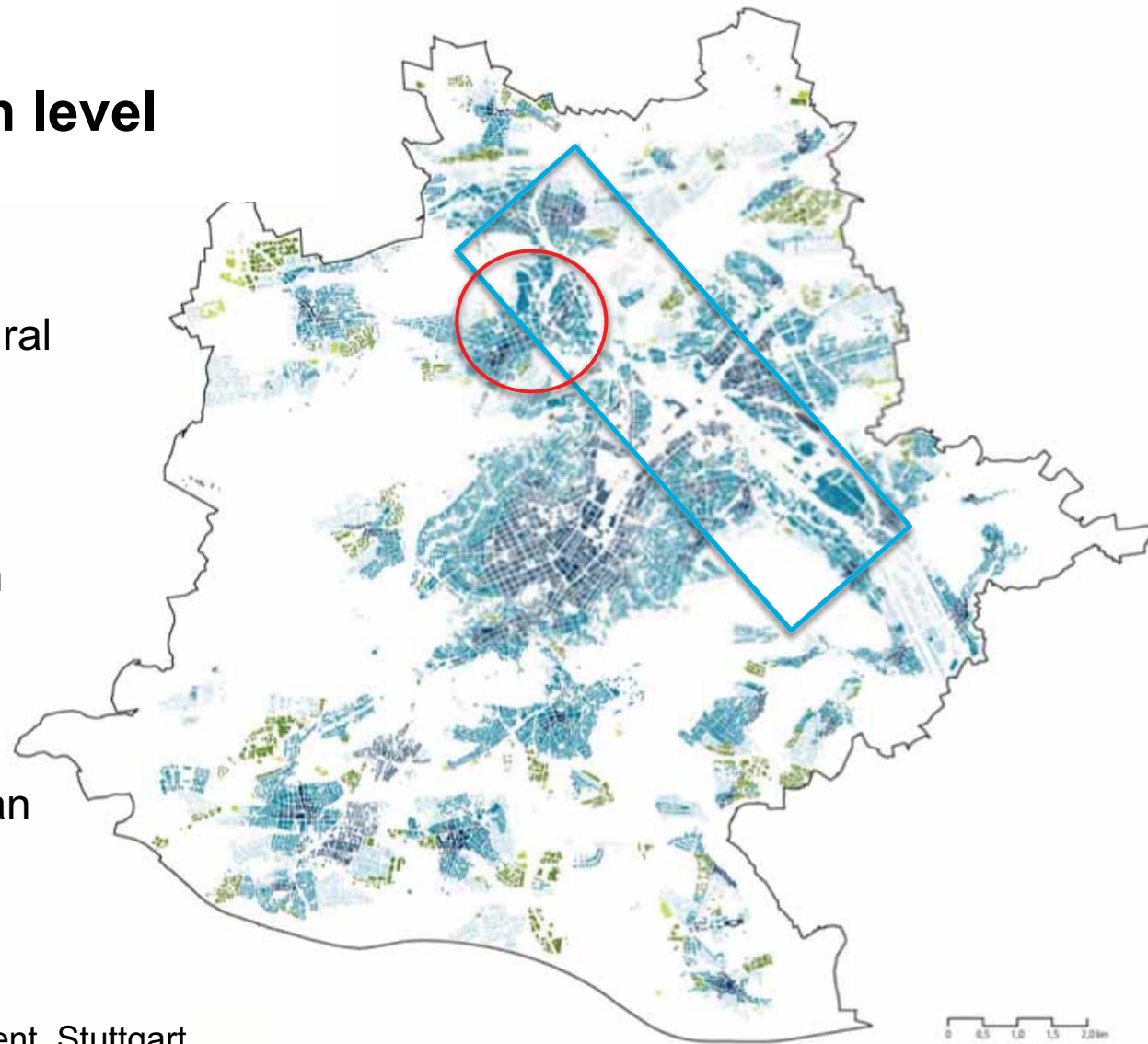
Pilot Site Boundary Conditions



- Inner-urban site densely built up
- Small site (ca. 700m²)
- VOC contaminated
- Highly polluted soil and groundwater
- Polluter known but cannot hold liable
- Public property
- Difficult geology
- Source zones partly beneath existing buildings



Case Study Area – Urban level

- Feuerbach affected by structural change
- Population Growth 2,6% (Stuttgart 0,2%)
- Policy: Priority for Inner-urban development, Reduction of traffic, short ways
- Priority Area: Designated for Urban Development and Urban Renewal



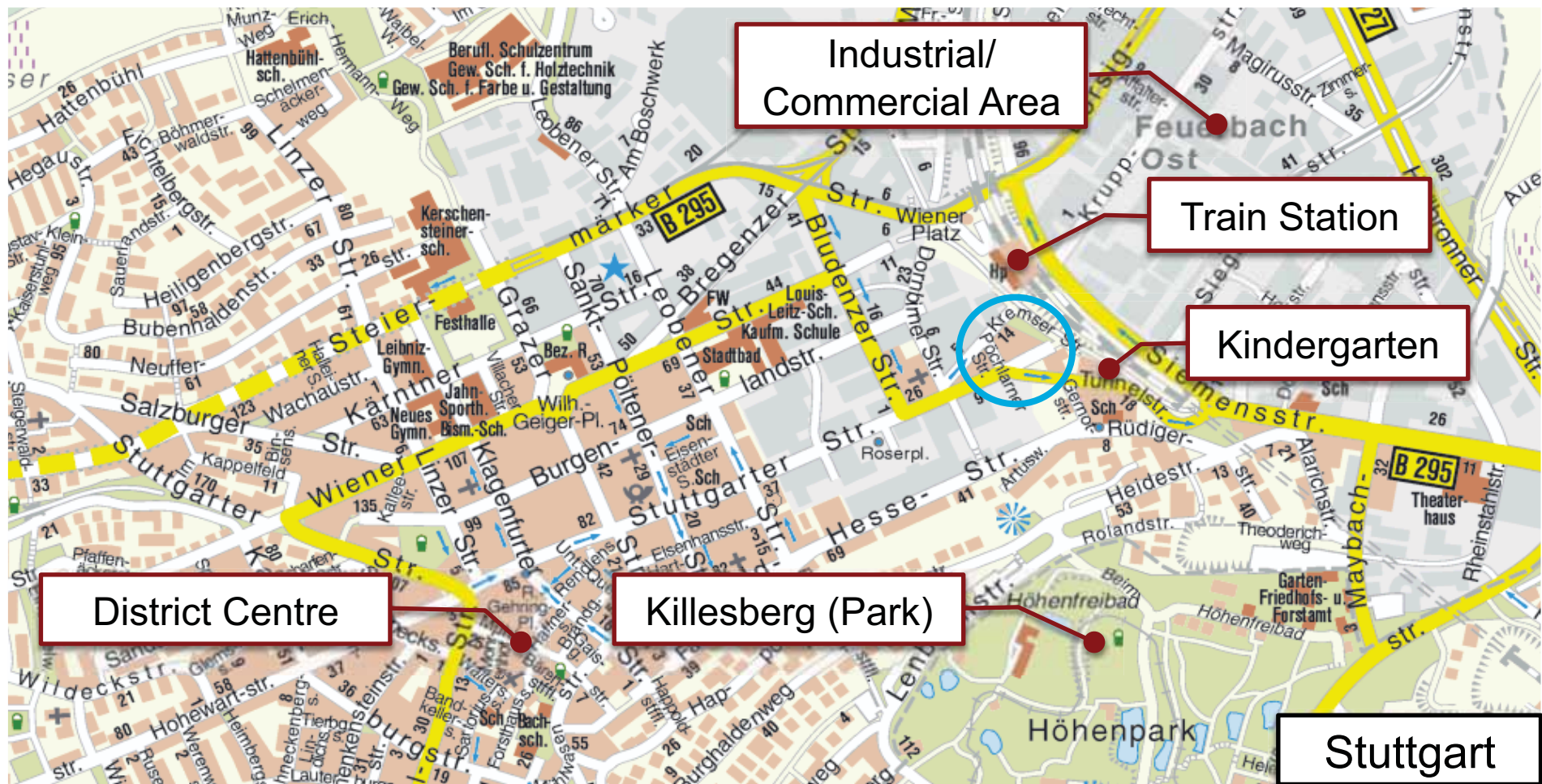
-  Priority Area for inner-urban development, Stuttgart
-  Feuerbach

Source: LHS Stuttgart (b), 2004, p. 16
LHS Stuttgart (a), 2003, p. 140

5. Case Study Stuttgart

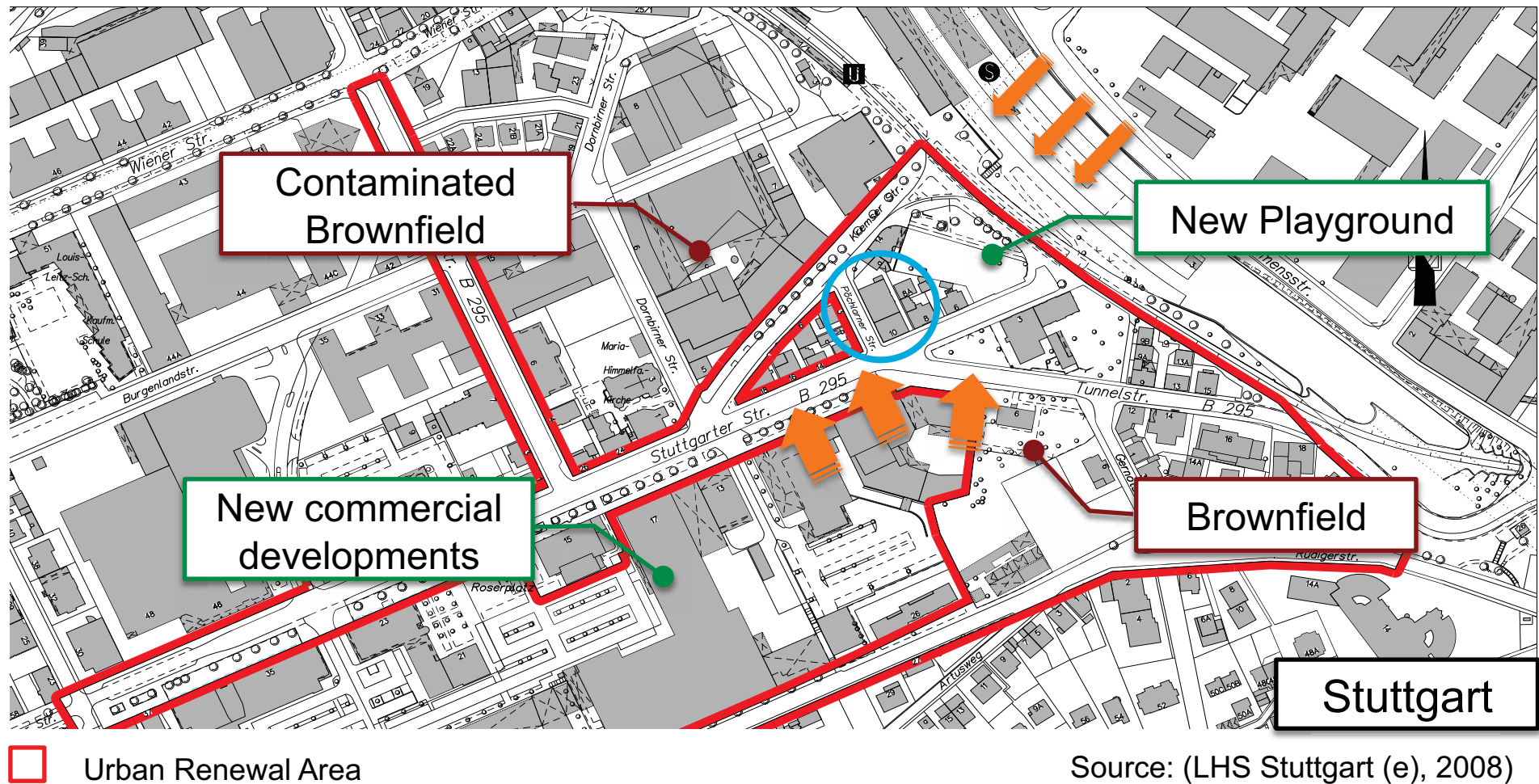
Case Study Area – Project level (Micro level)

Criteria: Accessibility, centrality



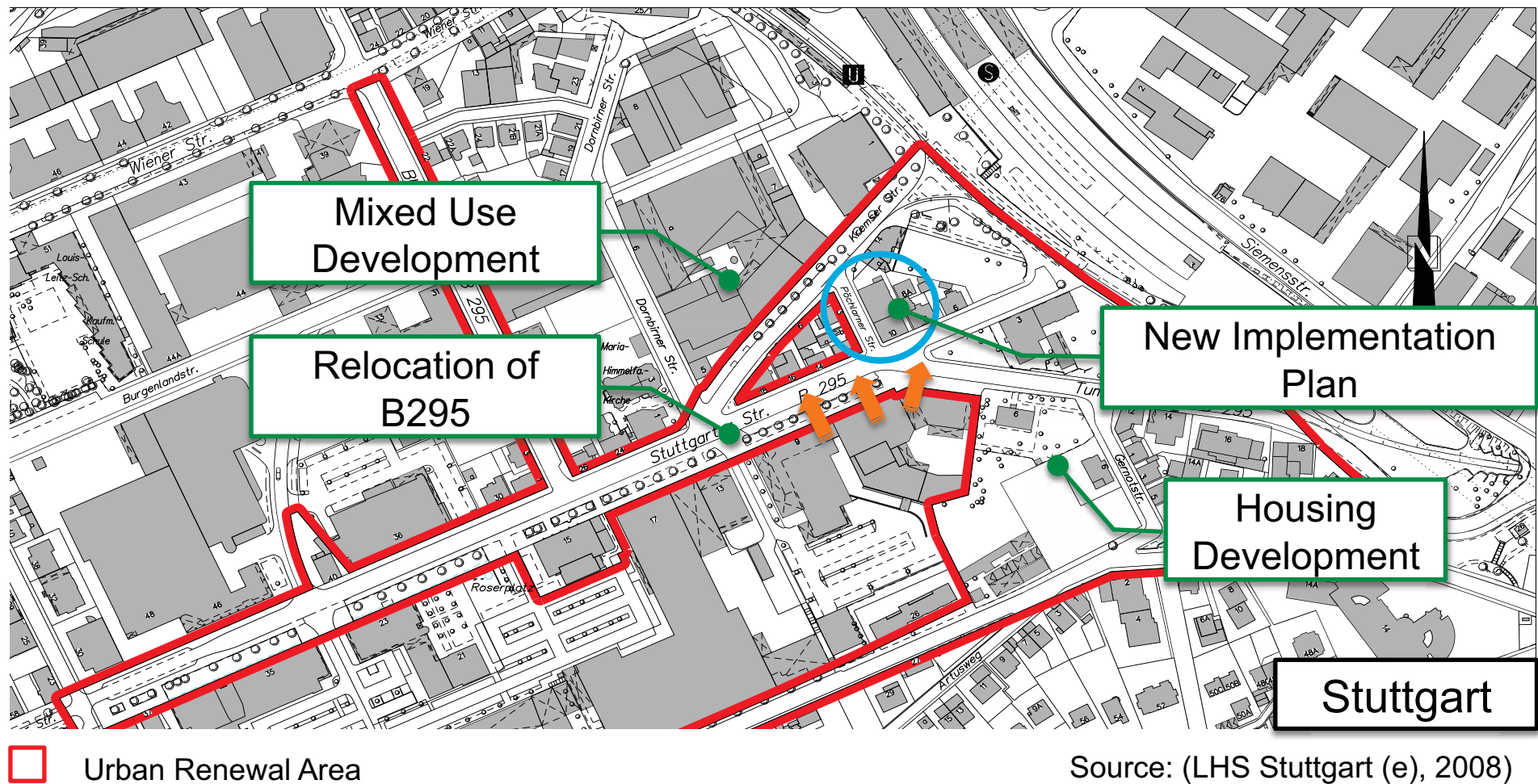
Case Study Area – Project level (Micro level)

Criteria: Environmental quality and emissions



Case Study Area – Project level (Micro level)

Criteria: Planned development activities



Case Study Area – Project level (Site level)

History:

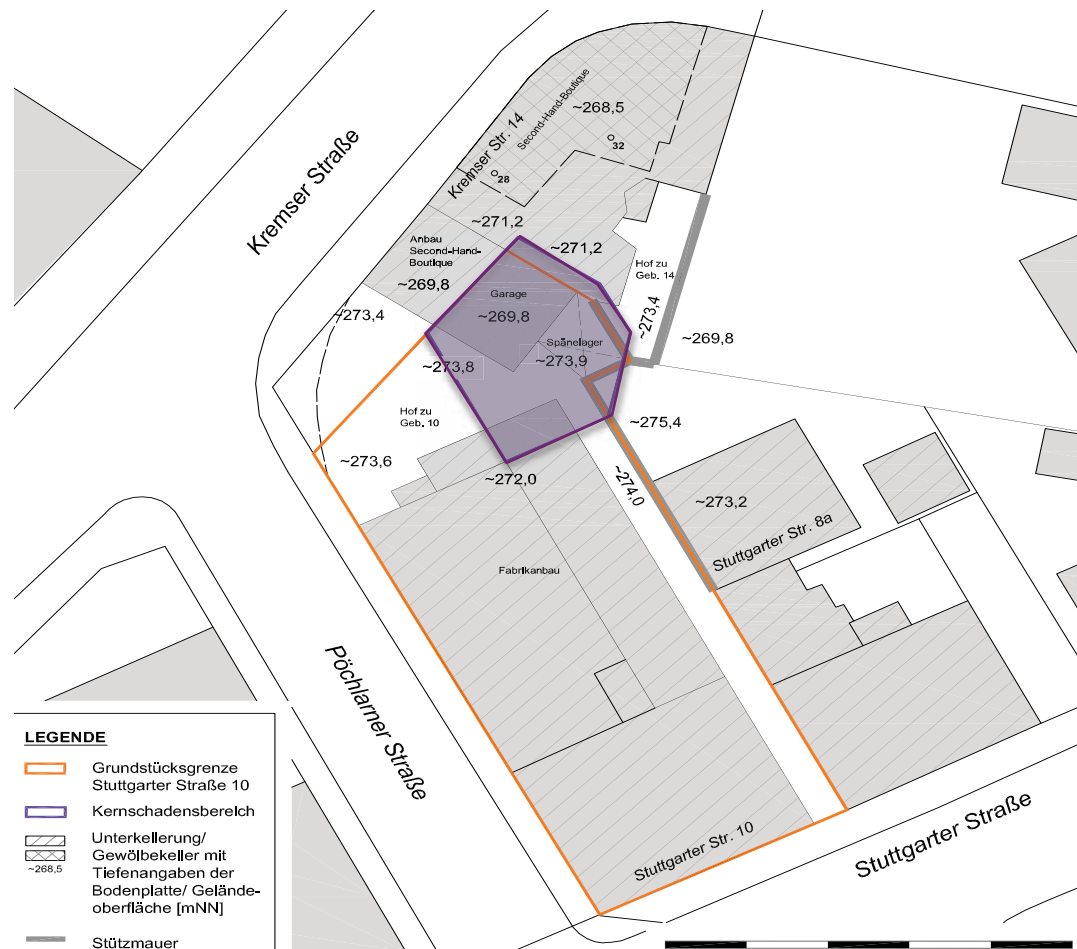
- Office buildings (1888)
- Factory building (1955)
- Metal production (1946-76)
- Public property since 1990
- Detection of contaminations (1991)
- Soil vapour extraction (1993-94)
- Pump & Treat (1994-2010)
- Urban renewal (2000-2011)
- Detailed investigation (2008-2009)
- Pilot Site City Chlor (2009)
- Remediation plan (2011)
- Pilot Remediation (2013)

22 years



Case Study Area – Project level (Site level)

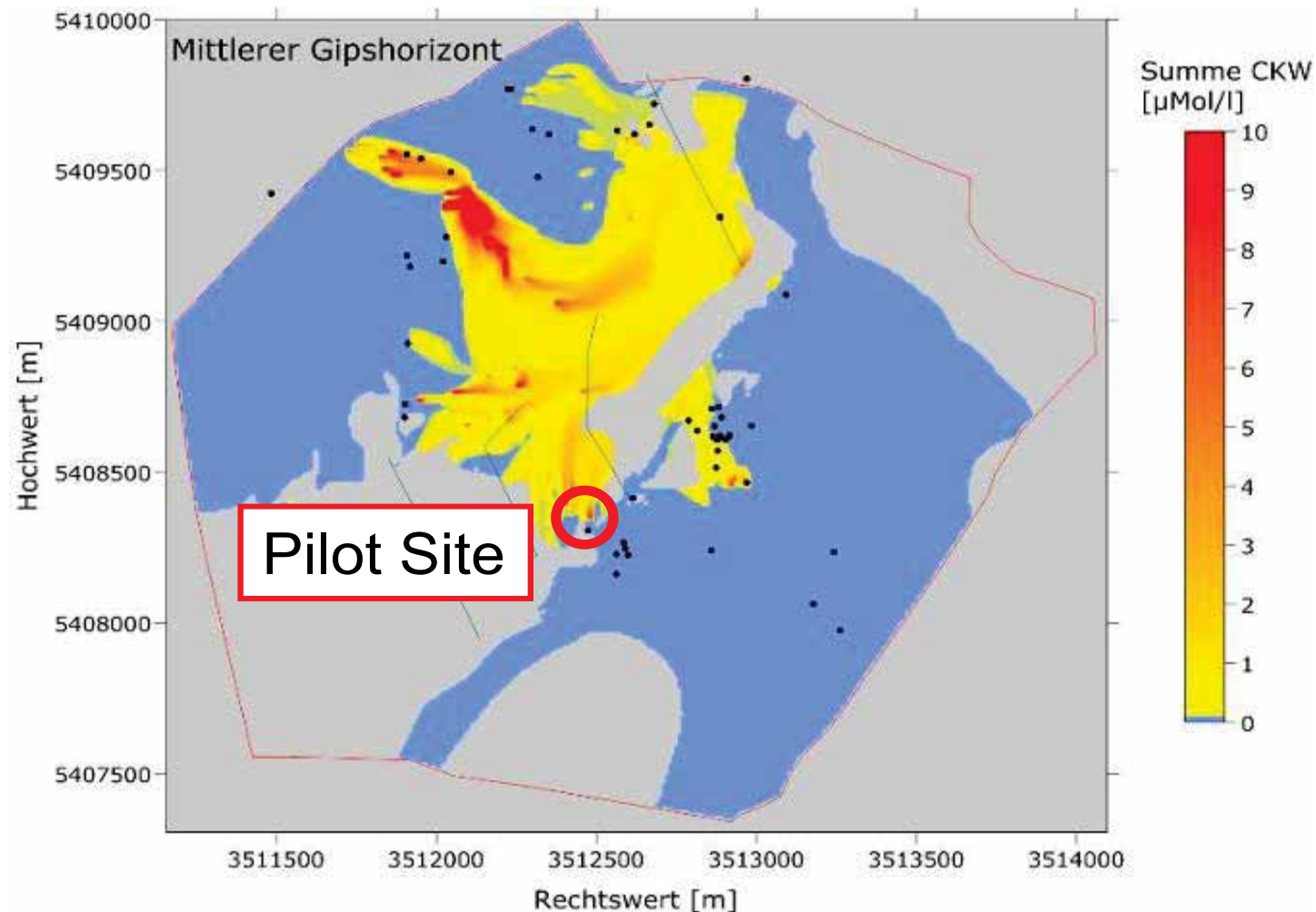
Localisation of Contaminations



Source: Arcadis, 2011

Case Study Area – Project level (Site level)

Plume



CHCs at site

- Mostly 1,1,1-trichloroethane (TCA)
- Secondly trichloroethylene (TCE) and perchloroethylene (PCE)

Source: Magic

Appraisal of Marketability

Land Market Value Calculation

A-site: earnings > costs

B-site: earnings = costs

C-site: earnings < costs

$$\text{FMW} = (\text{UVW} + F) - (\text{GK} + \text{AK} + \text{SL} + P + K)$$

	Market Value (UVW) [€]	Funding (F) [€]	Purchase Price (GK) [€]	Reclamation Cost (AK) [€]		Land Market Value (FMW) [€]
				Investigation	Remediation	
Case 1	500,000	0	0	250,000	530,000	-280,000
Case 2	500,000	0	0	250,000	1,000,000	-750,000

→ **C-site: earnings < costs**

Source: difu, 2006, p. 56; Arcadis, 2011, p. 65

Appraisal of Marketability

Land Market Value Calculation

A-site: earnings > costs

B-site: earnings = costs

C-site: earnings < costs

Without funding earnings are far below the reclamation costs.

$$FMW = (U + V + W + F) - (GK + AK + SL + P + K)$$

In order to reduce costs for the public in general either the market

value has to be increased or the reclamation costs have to be decreased or a combination of both.

	Market Value (U+V+W) [€]	Funding (F) [€]	Purchase Price (GK) [€]	Reclamation Cost [€]		Land Market Value (FMW) [€]
				Investigation	Remediation	
Case 1	500,000	0	0	250,000	530,000	-280,000
Case 2	500,000	0	0	250,000	1,000,000	-750,000

→ C-site: earnings < costs

Source: difu, 2006, p. 56; Arcadis, 2011, p. 65

Potential for Development?

Appraisal of Case Study Area and Pilot Site

SWOT Analysis

to understand

which,

where,

who and

how actions have to be applied to improve marketability of the Pilot Site

5. Case Study Stuttgart

STRENGTHS			
INTERNAL ORIGINS	Urban Level	Project Level	
	Macro level	Micro level	Site
Reintegration (Location)	Attractive location for housing and commerce Location for culture (theatre, schools, community centre)	High centrality High accessibility (PuT and PrT) Mixed use area High densities Good public infrastructure Recreation (Killesberg) nearby Key location between train station and Killesberg Existing developments in neighbourhood (Schoch Areal, Krempel Areal), Planning available Green corridor train station – Killesberg	Regular cut Small site (no internal circulation costs) With two sites adjacent to street (no structural disturbance) High current built density GRZ ~0.65, GFZ ~1.5
Revitalization (Urban Planning)	Neighbourhood "Bahnhof Feuerbach" part of focus points for inner-urban development (MV),	Located in Urban Priority Area (SVG) Part of Urban Renewal Area (Feuerbach 3) Right of first refusal "Bahnhof Feuerbach" in focus of urban development Decision for new Implementation Plan Small scale neighbouring plots in public property	Public property (development can be guided)
Remediation (Quality of land)		Polluted groundwater plumes are determined Neighbouring hot spots are determined and costs are estimated	Hot spots are localized Existing remedial investigation report with remediation
Management (Politics, Organisation, Communication)	Existing policies for attracting inhabitants and to supply housing. Existing policies supporting inner-urban development Availability of data and data management systems, NBS, "vacant lot" cadastre	Installed Brownfield Management for development of neighbouring Schoch Areal and new planning procedures applied (IPG, "cooperative planning process" during REFINA project)	

WEAKNESSES			
INTERNAL ORIGINS	Urban Level	Project Level	
	Macro level	Micro level	Site
Reintegration (Location)		Connection for MIV from Stuttgart centre suboptimal. Unattractive train station square and post office building Unattractive facades of neighbouring buildings Vacant sites on both sides Noise from light rail and S295	Rented till 2013 Mainly interim uses like storage Low GRZ (0.4) Small plot (730 m2)
Revitalization (Urban Planning)	Pilot Site is not considered in Urban Planning strategies Contaminations are not actively considered in Urban Planning strategies	Fund of Urban Renewal Area "Feuerbach 3" already exhausted Small scale neighbouring plots	Buildings old Buildings have to be refurbished (partly contaminated)
Remediation (Quality of land)		Highly contaminated neighbouring site (Schoch Areal) Contaminations partly beneath neighbouring building	Highly contaminated (soil and groundwater) High estimated remediation costs. Lacking space for efficient remediation procedure
Management (Politics, Organisation, Communication)	No interdisciplinary routine procedure for Brownfield development	Site-by-site Brownfield development	No development concept or strategy for Pilot Site

"STRENGTHS"

reflect the internal aspects, which contribute positively on the marketability of the Pilot Site.

"WEAKNESSES"

reflect the aspects, which hamper the marketability of the Pilot Site.

5. Case Study Stuttgart

OPPORTUNITIES			
EXTERNAL ORIGINS	Urban Level	Project Level	
	Macro level	Micro level	Site
Reintegration (Location)	Expected population growth of 2.6% (among the highest outside the inner-city). More workplaces than inhabitants. Structural change increases possibility for urban upgrade on the micro level	New Implementation Plan with adequate higher densities Upgrade of urban neighbourhood considering historical context Qualitative architecture Calming of B295	Qualified urban density Increase of GRZ Increase of GFZ New building construction as a barrier against noise. Mixed use with preference on housing
Revitalization (Urban Planning)	Structural change increases possibility for urban development Integrated area-oriented development concept considering Schoch Areal, station square, Pilot Site and neighbouring sites	Integrated development (comprehensive concept for Pilot Site and neighbourhood) Realignment of neighbouring small scale plots Area-oriented development concept for neighbouring sites Sustainable developments Experimental approaches	Provision of qualitative housing Sustainable developments Experimental approaches
Remediation (Quality of land)	Structural change increases possibility for (area oriented) remediation	Improvement of and environmental quality Area-oriented remediation	Remediation of site Reduction of remediation costs with integrated development concept (remediation and construction)
Management (Politics, Organisation, Communication)		Search for political support (positive development creates reputation) Application of interdisciplinary procedure (consideration of Pilot Site and neighbouring plots) Active communication with owner and investor	Active communication and coordination (owner, tenant, investor, Joint building ventures)

“OPPORTUNITIES”

reflect the external aspects, which contribute positively on the marketability of the Pilot Site.

“THREATS”

reflect the external aspects, which hamper the marketability of the Pilot Site.

THREATS			
EXTERNAL ORIGINS	Urban Level	Project Level	
	Macro level	Micro level	Site
Reintegration (Location)	Structural change causes Brownfields with risk for urban decline	No demand No investor	No demand No investor Low architectural quality
Revitalization (Urban Planning)	No integrated and area-oriented development concept for the Pilot Site and its neighbouring Brownfields.	Owner does not want to sell Low quality architecture Remaining contaminations impede private investments No integrated urban development concept (Pilot Site + neighbouring developments)	No development concept
Remediation (Quality of land)		Area-oriented remediation is not applied Long term Pump & Treat High remediation costs	Low remediation result (contamination could not be cleaned up) No integrated remediation procedure High remediation costs
Management (Politics, Organisation, Communication)		No political and public support No interdisciplinary development procedures	No active communication and coordination

Development Strategy

derived from the SWOT Analysis

The development strategy should

- boost existing strengths
- eliminate weaknesses
- implement opportunities
- mitigate threats on the urban and project level.

The development strategy

considers actions of the Integrated and Area-oriented Approach

- to increase the marketability
- by improving the administrative processes, increasing the market value, reducing reclamation costs and risks.

Potential Analysis

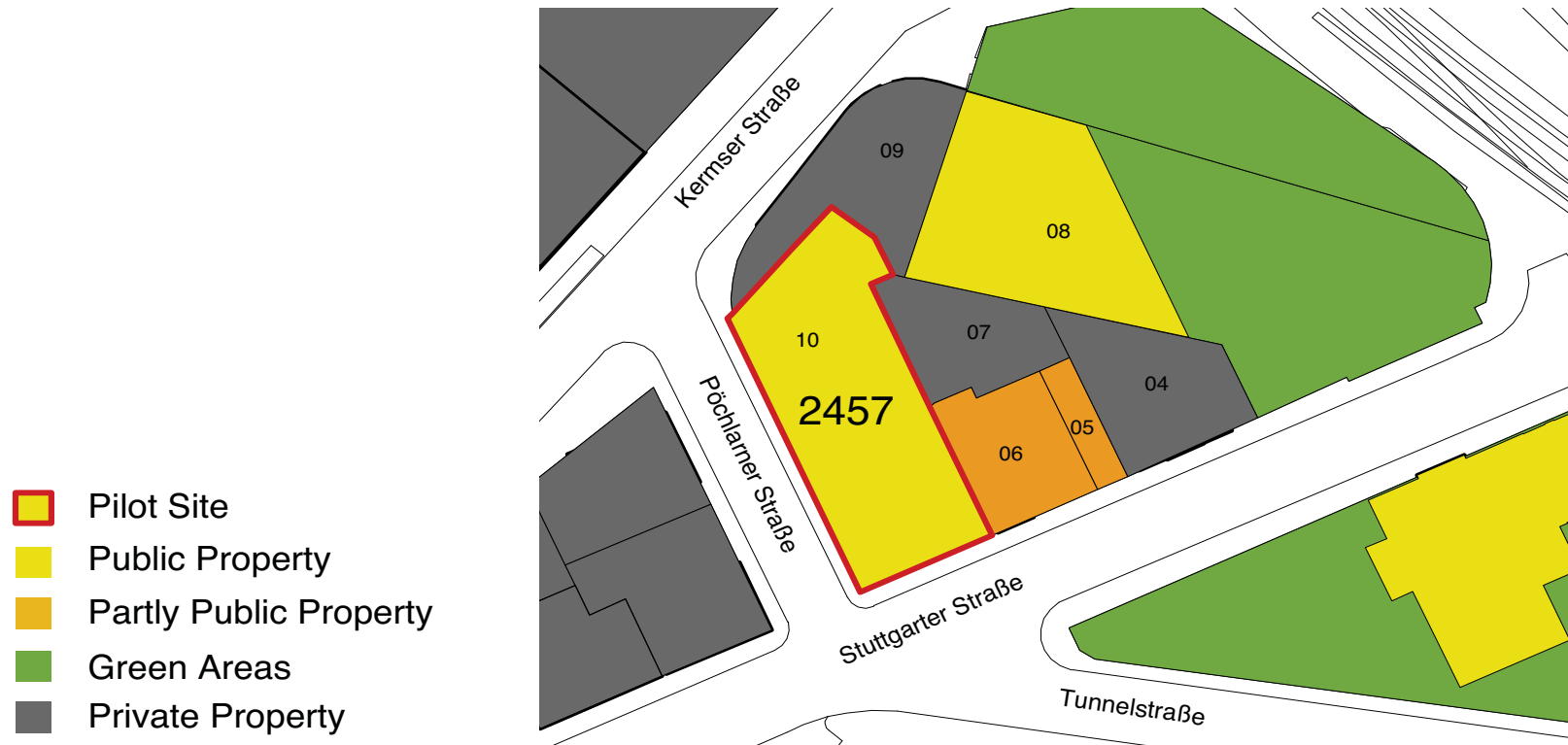
identifies the possibilities of the site for a successful implementation of the development strategy

According to the development strategy the Pilot Site is analysed to check the possibility for:

- Application of area-oriented development
- Setting of higher qualified densities
- Implementation of mixed use with focus on qualitative housing
- Implementation of structural solutions to reduce impacts due to noise emissions
- Integration in existing development process (Schoch Areal, Krempel Areal)

Potential Analysis

Application of Area-oriented Approach



Source: based on SIAS, processed by author

Scenario Planning

Investigation of present benefits and bottlenecks.

Scenario 1 (Base Scenario):

No action; Continuation with Pump and Treat

Scenario 2:

Application of Integrated Approach

Scenario 3:

Application of Integrated and Area-Oriented Approach

5. Case Study Stuttgart

SCENARIO 2

Description:

The investigation of contaminants is carried out through the municipality. The site shall be developed together with the private sector. The currently valid building law (Baustaffel 3) is confronted with the current status and possible maximum densities.

Applied Measure: Integrated Approach

Actors: Public → Tenant, Investor

Plot Size: 730 m²

	GRZ	GFZ	Area	Floor Space
Current law	0,40	1,20	292,00	876,00
Status	0,64	1,50	467,20	1095,00

Projected Design:

Mixed Use (60% housing, 40% commerce)

3-4 stories

GRZ 0.6

GFZ 1.85

Area 450 m²

Floor Space 1350 m²

Housing: 810 m²

Commerce: 540 m²

Actions of Integrated Approach:

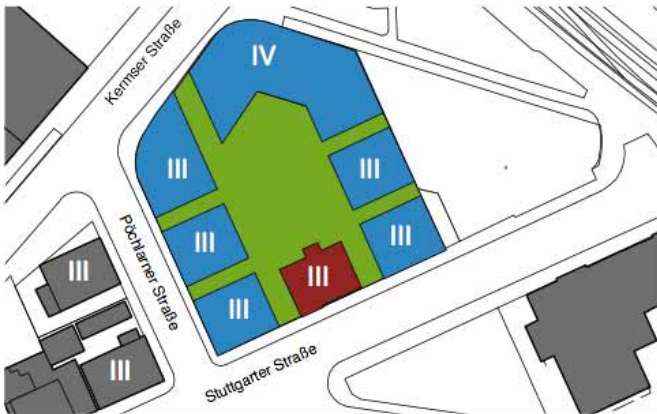
Fields of Actions	Urban Level	Project Level	
	(Macro level)	(Micro level)	(Site)
Revitalization	Elaboration of specific site-related provident development strategy for neighbourhood on micro level and site (Upgrade, GRZ, GFZ, Traffic) → (MV)	Observation of neighbourhood and site for upgrade and integrated development strategy → (MV)	Elaboration of integrated development concept (remediation integrated in development process) → (RC)
Remediation	Preparation of categorized (contaminations, possible uses, remediation costs) and prioritized (risk situation) data → (MV, RC, R)	Integrated investigation of pollutions and its sources regarding soil, groundwater, indoor air → (R, RC)	Remediation of all exposure pathways → (R)
Management	Initiation of Brownfield development procedure	Communication and coordination of Brownfield development	

Effects on the Reintegration:		Marketability
Revitalization	Upgrade of neighbourhood (green areas, traffic reduction)	Increase of Market Value
	Consideration of Urban Development or Urban Renewal Areas (Funding for demolition)	Reduction of Reclamation Costs
	Integrated development concept for the site considering the environmental urban conditions on the micro level	Increase of Market Value
	Initiating development processes in the neighbourhood (Rising public awareness, Communication with investor, Marketing)	Increase of Market Value
	Higher possible densities for the site (GRZ, GFZ)	Increase of Market Value
	Integrated remediation procedure (reduction of costs due to reduced risk for existing buildings, security measures, synergetic effects with e.g. cellar or underground parking, reduced amount of contaminated soil)	Reduction of Risks Reduction of Reclamation Costs
Remediation	Comprehensive data as a basis for successful communication with investor	Reduction of Risks
	Comprehensive data is basis for sustainable planning decisions	Reduction of Risks
	Clear determination of sources (less remediation work)	Reduction of Reclamation Costs
	Comprehensive clean up of contaminants	Reduction of Risks
Management	Active development process	Improvement of Administration
	Transparent, simplified and streamlined development process (authority – authority, authority – investor)	Improvement of Administration
	Application of Project Manager, Interdisciplinary Project Groups	Improvement of Administration
Bottlenecks		
	Remediation difficult due to narrow space Additional costs for assurance of neighbouring buildings Kermser Straße 14 and Stuttgarter Straße 8a during remediation and construction Additional Risks Remediation result limited due to existing contaminations beneath neighbouring building Kermser Straße 14 Application of innovative and cheaper method difficult due to danger for neighbouring building Kermser Straße 14 Unsatisfactory urban solution	

Scenario 2: Bottlenecks

- Remediation difficult due to narrow space
- Additional costs for assurance of neighbouring buildings Kermser Straße 14 and Stuttgarter Straße 8a during remediation and construction
- **Bottlenecks are mainly related to:**
 - Additional Risks
 - Difficulty to access and clean up hot spots
 - Risks due to densely built up neighbourhood
 - Risk whether all contaminations can be cleaned up
 - Application of innovative and cheaper method difficult due to danger for neighbouring building Kermser Straße 14
 - Unsatisfactory urban solution
- Unsatisfactory urban solution

5. Case Study Stuttgart

SCENARIO 3					
Description: Investigation of contaminants is carried out through the public. The site shall be developed together with the private sector. Remediation shall be integrated in the construction process. The currently valid building law (Baustaffel 3) is confronted with the current status and possible maximum densities. The remediation and development of S10 is carried out along with adjacent sites.					
Applied Measure: Integrated Approach and Area-oriented Approach					
Actors: Public → Owner, Tenant, Investor					
Plot Size: 2466 m ²		GRZ	GFZ	Area	Floor Space
	Current law	0,40	1,20	986,80	2959,20
	Status	0,46	1,20	1134,40	2959,20
 <div> Projected Design: Mixed Use (60% housing, 40% commerce) 3-4 stories GRZ 0.6 GFZ 2.0 Area 1478 m² Floor Space 4959 m² Housing: 2975 m² Commerce: 1984 m² </div>					
Actions of Integrated Approach and Area-oriented Approach					
Fields of Actions	Urban Level (Macro level)	Project Level (Micro level) (Site)			
Revitalization	Elaboration of area-oriented specific site-related provident development strategy for neighbourhood on micro level and site (Upgrade, GRZ, GFZ, Traffic) → (MV)	Observation of neighbourhood and site for upgrade and integrated and area-oriented development strategy → (MV) Elaboration of integrated and area-oriented development concept (remediation integrated in development process) → (RC)			
Remediation	Preparation of categorized (contaminations, possible uses, remediation costs) and prioritized (risk situation) data → (MV, RC, R)	Integrated and area-oriented investigation of pollutions and its sources regarding soil, groundwater, indoor air → (R, RC) Area-oriented remediation of all exposure pathways → (R)			
Management	Area-oriented initiation of Brownfield development procedure	Area-oriented communication and coordination of Brownfield development			

Effects on the Reintegration (Policies):		Marketability
Revitalization	Integrated Approach	
	Upgrade of neighbourhood (green areas, traffic reduction)	Increase of Market Value
	Consideration of Urban Development or Urban Renewal Areas (Funding for demolition)	Reduction of Reclamation Costs
	Integrated development concept for the site considering the environmental urban conditions on the micro level	Increase of Market Value
	Initiating development processes in the neighbourhood (Rising public awareness, Communication with investor, Marketing)	Increase of Market Value
	Higher possible densities for the site (GRZ, GFZ)	Increase of Market Value
	Integrated remediation procedure (reduction of costs due to reduced risk for existing buildings, security measures, synergetic effects with e.g. cellar or underground parking, reduced amount of contaminated soil)	Reduction of Risks Reduction of Reclamation Costs
Remediation	Area-oriented Approach	
	Area-oriented development site specific concept integrated in current development concepts in the neighbourhood	Increase of Market Value
	Area-oriented remediation procedure integrated in construction process (no constraints due to existing buildings, increased synergetic effect with e.g. cellar or underground parking, no security measures for neighbouring buildings)	Reduction of reclamation costs
Management	Integrated Approach	
	Comprehensive data as a basis for successful communication with investor	Reduction of Risks
	Comprehensive data is basis for sustainable planning decisions	Reduction of Risks
	Clear determination of sources (less remediation work)	Reduction of Reclamation Costs
	Comprehensive clean up of contaminants	Reduction of Risks
	Area-oriented Approach	
	Area-oriented clean up of neighbouring hot spots and contaminations formerly existing beneath neighbouring buildings	Reduction of Risks
	Application of innovative, cheaper and more effective remediation methods	Reduction of reclamation costs and risks
	Integrated Approach	
	Active development process	Improvement of Administration
	Transparent, simplified and streamlined development process (authority – authority, authority – investor)	Improvement of Administration
	Application of Project Manager, Interdisciplinary Project Groups	Improvement of Administration
	Area-oriented Approach	
	Area-oriented development procedure integrated in current development activities in the neighbourhood	Improvement of Administration

5. Case Study Stuttgart

Evaluation

Group of Criteria	Criteria	Scenario 1	Scenario 2	Scenario 3
Regulation and Administration (BauGB, 1999), (City Chlor (a), 2011)	Influence of policies with preference for inner-urban development	0	1	1
	Organisation	-1	1	1
	Communication	-1	1	1
Market Value (WertV, 1988)	Status of development	-1	1	1
	Form and extend of structural use	-1	0	1
	Value influencing rights and burdens	0	0	0
	Legal status of fees and cessions	0	0	0
	Standby time for structural or other utilizations	-1-	1	1
	Composition and character of the land property	-1	0	1
	Location	0	1	1
Reclamation Costs (difu, 2006)	Demolition	-1	1 ¹	1 ¹
	Remediation and Disposal (including costs for future observations)	-1	0	1
Risk (REFINA, 2011)	Stigma and marketing risk	-1	0	1
	Risk of investment	-1	1	1
	Risk of usability	-1	1	1
	Risk of utilization	-1	0	1
Sum		-12	9	14

¹ It is assumed that demolition costs are fully or partly funded due to Urban Renewal Area

7. CONCLUSION

- Application of Integrated and Area-oriented Approach can increase Marketability
→ socio-economical benefit (Reduction of costs for the public, pushed developments)
- Complex contaminations still require public funding
- Complex planning tasks need comprehensive approaches
- Comprehensive data and adequate administrative structures are needed
- Comprehensive approaches most probably result in additional work
- Political support is of utmost importance → top down → management tool
- Subsequent funding for implementation of advanced administrative structures
- Interdisciplinary administrative procedures have to become routine procedures
- Appreciation and understanding of the opposite as key factor
- New job profiles are needed (e.g. Brownfield Manager)

“It is not the strongest of the species that survive, not the most intelligent, but the one most responsive to change.”

(Charles Darwin, scientist)

THANK YOU...

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